#### The Negative Case Against Social Security/Medicare Expansion

#### **Medicare for All: Standard Cases:**

- 1. Bernie Sanders plan: private insurance is abolished; there are no premiums or out-of-pocket payments.
- 2. Modified plan: younger people are offered subsidized, aged-adjusted premiums to join Medicare which keeps the same cost sharing and private plan options as under the current system. Private insurance is not abolished, but government subsidies for private coverage are revoked.

[Background on the way the finances work: Private retirement plans are required by law to put aside funds today for promises made in future years (prefunding). Because Social Security and Medicare have "trust funds" many people mistakenly believe these programs operate like a private pension plan. In fact, they do not. These are both *pay-as-you-go systems*, in which every dollar of payroll taxes collected is spent – the very minute, the very hour, the very day it comes in the door. Nothing is saved or invested for future years.

When young people today work and pay payroll taxes, they are not funding their own retirement benefits, they are paying for the benefits for today's retirees. When today's young workers retire, their benefits will have to be paid by tomorrow's workers – most of whom have not even been born yet.

Because of declining fertility, increasing life expectancy and increasing medical costs, 40 or 50 years from now the payroll

tax will have to be much higher than it is today. And if tomorrow's young workers resist those taxes (because, after all, they never agreed to be part of a chain letter approach to retirement), benefits will have to be cut.

We don't have to wait 40 or 50 years for the crisis to emerge, however. The problem will begin for Medicare in 7 years and for Social Security in 9 years.

In a pay-as-you-go system, why do we need trust funds? For political reasons, Social Security benefit payments can never exceed the past accumulation of Social Security payroll tax collections. So, the Social Security Trust fund serves an accounting function. Right now, there is a surplus – the total of tax collections since the beginning of the system is somewhat larger than the total of the benefit payments since the beginning. In about 9 years, however, the surplus will be gone and the trust fund will be said to be "exhausted." But that doesn't mean that it has "run out of money," because it never had any money.

All payroll checks written by employers are sent to the US Treasury. All benefits are paid by the Treasury. The trust funds don't deposit checks and they don't write checks.

When the trust fund is exhausted, the Treasury cannot send out benefit checks totaling any more than the current value of payroll taxes collected. That's why in about 9 years there will have to be a 23 percent reduction in Social Security benefit checks unless something is done to reform the system.

For political reasons, the designers of Social Security wanted to create the illusion that the trust funds were just like a private pension fund. So, the system actually creates paper bonds that are kept in a filing cabinet in Parkersburg, West Virginia. The face value of these bonds equals the surplus in the system. As the surplus dwindles the bonds are retired.

This illusion has actually fooled some very smart people. However, if you examine the bonds closely, you will see that they are *nonnegotiable*. They can't be sold on Wall Street or to foreign investors or to anyone. They are literally IOUs the government has written to itself.

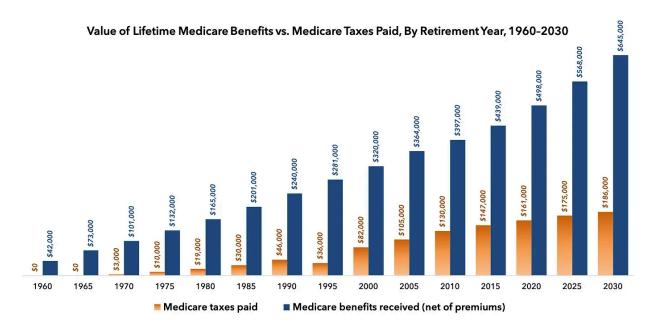
Why are they in a filing cabinet? Why not in a safe? Why not in Fort Knox? The practical answer is that if there were a fire and the bonds all burned up, it would have no effect on the operation of the Social Security system.

Social Security was created in 1935. Thirty years later, when Medicare was created, people realized that there isn't much point in creating paper IOUs written to yourself. Medicare's trust fund avoids that exercise and keeps all of the accounting on a computer.

[Source: for more background on Social Security and Medicare and examples of funded (as opposed to pay-as-you-go) systems,

see John C. Goodman, <u>New Way to Care: Social Protections that</u> <u>Put Families First</u>.]

The final thing to know is that Social Security and Medicare represent a huge generational transfer from young to old.



Medicare enrollees today receive 3 times as much in benefits as they paid in taxes. The average two-earner family that retired in 2020 will receive \$498,000 in inflation-adjusted Medicare benefits over the course of their lives, net of premiums. But they only paid \$161,000 into the system in taxes -- a ratio of 3.1 to 1. Those retiring in 2030 will receive \$645,000 in benefits while paying only \$186,000 in taxes -- a ratio of 3.5 to 1.

With Medicare for All, there is no generation left to shift the burden to. Everyone's taxes would have to be higher.

[Source: Gregg Girvin, "New ideas on Modernizing Medicare."]

### Social Security and Medicare are on an impossible spending path.

The accompanying table is based on estimates produced by the Social Security and Medicare Trustees. The table shows the value of the unfunded obligations (in current dollars) we have already committed to under current law. Unfunded liabilities are the excess of promises we have made to pay benefits in future years minus the expected tax revenues that are dedicated to pay those benefits.

### Estimated Present Value of Medicare and Social Security Unfunded Obligations

(\$ trillions)

	Medicare:			Total	Social	
	Part A	Part B	Part D	Medicare	Security	Total
Through 2095	\$5.1	\$35.5	\$7.7	\$48.3	\$19.8	\$68.1
Infinite Horizon	\$10.3	\$87.6	\$26.1	\$103.4	\$59.8	\$163.2

Source: Congressional Research Service, "Medicare Financial Status: In Brief." October 21, 2021. Based on the 2021 Report of the Medicare Trustees, Tables V.F2, V.G1, V.G3, V.G5

The first row shows that the discounted value of unfunded promises between now and 2095 is almost three times our national income of \$23.4 trillion in 2021. The second row shows that looking indefinitely into the future, there is a \$163 trillion unfunded liability that is almost seven times the size of our economy—again in current dollars.

In a sound retirement system, we would have \$163 trillion in the bank earning interest—so that the funds would be there to pay the bills as they arise. In fact, no money has been saved or invested for future expenses.]

### The two programs will not even be able to survive in the very near future without substantial change.

- In just 9 years (2033), the Social Security Trust Fund will be exhausted and benefits checks will have to be cut by 23 percent.
- In just four years (2031), the Medicare Part A trust fund will be exhausted and hospital payments will have to be cut by 11 percent.

Bottom line: These two programs have already overpromised and society has not found any politically acceptable way to pay for their current unfunded obligations, let alone find a way to take on new obligations.

[Source: <u>Social Security and Medicare Boards of Trustees, A Summary of the 2023 Annual Reports</u>.]

#### Medicare for all would actually increase inequality

Virtually everyone at the bottom on the income ladder who is a U.S. citizen qualifies for Medicaid – health insurance with no

premiums and almost no out-of-pocket payment. Everyone else currently has substantial out-of-pocket costs.

- The bottom fifth of the income spectrum already has the kind of insurance proposed by Sen. Sanders. They either have it or are eligible to enroll.
- However, people with employer-provided insurance experience salary reductions (for their share of the premium) and lower wages (for the employer's share).
  They also face high deductibles, and coinsurance fees. The typical government subsidy is less than half the cost.
- Most of the people who buy their own insurances pay very low premiums (because of government subsidies), but they face high deductibles and high coinsurance rates. The out-of-pocket exposure for a family of four with Obamacare insurance can be as high as \$18,900.

While doing almost nothing for those on the bottom rung of the income ladder, Medicare For All would be a substantial boost in economic wellbeing for people on all the higher rungs – if the insurances were provided for free. This would make economic outcomes substantially more unequal than they are today.

[Sources: Department of Health and Human Services, <u>What's</u> <u>the Difference Between Medicare and Medicaid?</u> For O-O-P maximums, <u>HeathCare.gov</u>.]

### Medicare is Inferior to private health insurance in meeting patient needs

In head-to-head competition between traditional Medicare and private insurance, Medicare has been losing out.

Beginning in 2003, beneficiaries have been allowed to enroll in plans offered by Humana, Cigna, UnitedHealth care and other private insurers under the Medicare Advantage program. These private plans are virtually indistinguishable from the private insurance non-seniors have. The private plans are required to provide the same benefits Medicare provides and the government pays a risk-adjusted premium equal to what the government would have spent on the enrollee in traditional Medicare.

[Source: AHIP]

## Medicare is inferior to private insurance in lowering costs and increasing the quality of care.

Health care spending is 25 percent lower for MA enrollees than for enrollees in traditional Medicare in the same county with the same risk score.

After controlling for health status, demographics, and geography, Medicare Advantage enrollees experienced 20-25 percent fewer hospitalizations and made 25-35 percent fewer emergency room visits.

They experience lower rates of expensive and ineffective medical procedures in the last few months of life.

They produce better outcomes for such conditions as knee and hip replacements, strokes, and heart failure.

### Medicare is often the last insurer to adopt innovations that work.

In 2003, the benefit structure of Medicare looked pretty much the same as it did 40 years earlier. But in 1965, drugs were relatively inexpensive and their impact on care relatively modest. Through time, they became more expensive. They also became the most cost-effective medical therapy. When Medicare began covering drugs (through Part D) in 2004 it started providing coverage that virtually all private insurers and all employers had already offered years earlier.

Medicare has also been slow to adopt <u>technologies</u> that are becoming more common in the private sector. It took an act of Congress and the Covid pandemic to get Medicare to pay for doctor consultations by phone, email or Skype. It won't pay for <u>Uber-type house calls</u> at nights and on weekends, although the cost and the wait times are far below those of emergency room visits. Nor will it pay for 24/7 <u>concierge doctor services</u> (usually called direct primary care), now available to seniors for as little as \$100 a month – despite the potential to improve access and reduce costs.

[Source: John Goodman, What You Need to Know About Medicare for All]

### There is nothing Medicare does that employers and private insurers cannot also do.

For many years the Physicians for a National Health Program argued that a single payer health insurer would be a monopsonist (a single buyer) in the market for physicians' services. It could therefore use this power to bargain down the fees it pays to physicians.

However, Medicare doesn't bargain with anyone. It simply puts out a price and doctors can take it or leave it. Private insurers can do that too. In fact, they can put out a take-it-or-leave-it price lower than what Medicare pays. That's what has been happening in the (Obamacare) health insurance exchanges, where the most profitable insurers are Medicaid contractors who pay Medicaid rates to providers.

Unfortunately, that means that enrollees are often <u>denied</u> <u>access</u> to the best doctors and the best facilities.

Obamacare insurance, for example, excludes MD Anderson Center in Houston (cited by US News as the best cancer care facility in the country), Southwestern Medical Center in Dallas (rated as the top medical research center in the world by the British journal Nature) and the Mayo Clinic in Rochester, Minnesota.

Employers and private insurers could be far more aggressive in keeping prices down than they are today and far more aggressive than Medicare is. Canadians who come to the United States for knee and hip replacements (because they get tired of waiting in Canada) pay roughly the same as what Medicare pays. Employers and private insurers could offer the same service to their enrollees

MediBid is a service that offers patients a national exchange where providers submit competitive bids that are routinely less than what Medicare pays.

[Source: <u>John Goodman, What You Need to Know About</u> Medicare for All]

#### Medicare for all would be costly.

A <u>study by Charles Blahous</u> at the Mercatus Center estimates that Medicare for all would cost \$32.6 trillion over the next ten years. Other studies have been in the same ballpark and they imply that we would need a 25% payroll tax. And that assumes that doctors and hospitals provide the same amount of care they provide today, even though they would be paid Medicare rates, which are far below what private insurance has been paying. Without those cuts in provider payments, the needed payroll tax would be closer to 30% and maybe more.

Of course, there would be savings on the other side of the ledger. People would no longer have to pay private insurance

premiums and out-of-pocket fees. In fact, for the country as a whole this would largely be a financial wash – a huge substitution of public payment for private payment.

But remember, in today's world how much employees and their employers spend on health care is largely a matter of choice. If the cost is too high, they can choose to jettison benefits of marginal value and be more choosy about the doctors and hospitals in their plan's network. They can also take advantage of medical tourism (traveling to other cities where the costs are lower and the quality is higher) and phone, email and other telemedical innovations described above. The premiums we pay today are voluntary and (absent Obamacare mandates) what people buy with those premiums is a choice individuals and their employers are free to make.

With Medicare for all, the patient would have virtually no say in how costs are controlled other than being one of several hundred million potential voters.

[Source: <u>John Goodman</u>, <u>What You Need to Know About Medicare for All</u>]

## The real cost of Medicare includes hidden costs imposed on doctors and taxpayers.

<u>Blahous</u> estimates that the administrative cost of private insurance is 13%, more than twice the 6% it costs to administer Medicare. Single-payer advocates often use this type of

comparison to argue that universal Medicare would reduce health care costs. But this estimate ignores the hidden costs Medicare shifts to the providers of care, including the enormous amount of paperwork that is required in order to get paid.

Medicare is the vehicle by which the federal government has been trying to force the entire health care system to adopt electronic medical records – a <u>costly change</u> that appears to have done <u>nothing to increase quality or reduce costs</u>, while making it easier for doctors to "<u>up code</u>" and bill the government for more money.

There are also the social costs of collecting taxes to fund Medicare, including the costs of preparation and filing and the costs of avoiding and evading taxation. By some estimates, the social cost of collecting a dollar of taxes is estimated to be between 25 cents and 44 cents.

- To put that in perspective, if the entire \$4.5 trillion health care system were paid for by taxes, the social cost of doing that would be as high as 2 trillion.
- The tax burden itself would be \$13,493 per person and the social cost of collecting that amount would be an additional \$6,072.

A <u>Milliman & Robertson study</u> estimates that when all costs are included, Medicare and Medicaid spend two-thirds *more* on administration than private insurance spends.

Single payer advocates are also fond of comparing the administrative costs of healthcare in the United States and Canada – again claiming there is a potential for large savings. But these comparisons invariably include the cost of private insurance premium collection (advertising, agents' fees, etc.), while ignoring the cost of tax collection to pay for public insurance. Using the most conservative estimate of the social cost of collecting taxes, economist <a href="Benjamin Zycher">Benjamin Zycher</a> calculates that the excess burden of a universal Medicare program would be twice as high as the administrative costs of universal private coverage.

Health economist Chris Conover has more recently estimated the hidden costs of Bernie Sanders plan for Medicare For All as follows:

- The deadweight losses generated by collecting the income taxes needed to pay for the plan are between \$625 billion to \$1.1 trillion *per year.* (This is the economic cost of tax collection described above.)
- The excess waste resulting from spending on services that are worth less to the patient than their actual costs -- produced by first-dollar coverage -- is between \$453 to \$626 billion *per year*.
- The estimated burden for patients due to rationing by waiting would result in at least \$152 to \$914 billion in annual costs.
- There would be from \$23 to \$152 billion in annual social losses stemming from reduced innovation.

All told, the hidden burden of the Sanders plan is between \$1.25 and \$2.8 trillion. That implies that for every dollar we would be spending on health care, the nation would be burdened by 34 cents to 77 cents in hidden costs.

In terms of family budgets, these hidden costs would be about \$12,500 to \$28,000 per household per year.

Conover also estimates that the plan would add \$61 trillion to the nation's unfunded liabilities.

[Sources: Chris Conover, "The Reason Bernie Sanders' Single Payer Plan is a Singularly Bad Idea," <u>Part 1</u>, <u>Part 2</u>, <u>Part 3</u> and <u>John Goodman, What You Need to Know About Medicare for All</u>]

#### Medicare lacks integrated, coordinated care

The typical enrollee in Medicare is paying three premiums to three plans. He qualifies for Medicare Part A (hospital care) on the basis of past payroll taxes. But then he must pay premiums for:

Medicare Part B (doctor services)

Medicare Part D (drugs)

Supplemental (medigap) insurance

The reason for the third plan is to fill all of the holes that are left uncovered in A, B and D.

Unfortunately, these plans are run by separate entities who have conflicting economic interests. Consider a diabetic who

avoids taking maintenance drugs (the number one cause of complications in chronic illness). This choice is actually good for the drug insurer, who doesn't have to pay the cost of those drugs. But it is bad for the Part A and B insurer, when the patient shows up at the emergency room and has to be hospitalized. The way to keep A and B costs down is to encourage patients to take their drugs.

So, what's good for the drug insurer is usually bad for the medical insurer and vice versa.

This problem doesn't arise in private Medicare Advantage, where enrollees pay one premium to one plan and those plans are generally integrated. Some MA diabetes plans are giving insulin and other maintenance drugs to their enrollees for free. That is because giving away free drugs is cheaper than emergency care and hospital care.

Note: This can't happen in regular Medicare. "Giving away drugs for free" isn't included on Medicare's list of services it pays for.

[Source: John Goodman, "Medicare Prescription Drugs: A Case Stuidy I government Failure."]

# Medicare is a price fixing scheme that is impossible to properly manage

Currently there are more than 1 million practicing doctors in this country and there are 10,000 specific tasks Medicare pays doctors to do. Not every doctor is a candidate to perform every task, but in principle Medicare is setting 10 billion doctor fees, all over the country, every day.

How can Medicare make sure the prices are right? It can't. That would be impossible. What happens when it gets the prices wrong? As any economics book will tell you, wrong prices produce shortages and surpluses. When the price is too high, we get too many doctors offering a service – more than medical needs require. When the price is too low, there will be too few doctors, and we will experience rationing by waiting.

Importantly, no one on either side of the market can change a Medicare fee. That can only happen in Washington DC.

Private Medicare Advantage plans can pay Medicare fees. But they don't have to. If there is a shortage of doctors in a particular city, MA plans can pay more in order to attract the services they need. If a hospital has empty beds and looks to fill them, MA plans can negotiate lower fees for its members.

[Source: John Goodman and Thomas Saving, "A Better Way to Approach Medicare's Impossible Task," Health Affairs.

## Medicare's fee-for-service care is the opposite of coordinated, integrated care

For doctors who treat Medicare patients, there is a simple rule. if a task is on the list of 10,000, the doctor gets paid. If it is not on the list, they don't get paid. And that fact has a huge impact

on medical practice. As noted, until very recently, the phone was not on the list. Nor was mail, or Zoom. So those types of interactions rarely occurred.

Also, not on the list is helping a patient find a lower-cost way to buy drugs or locating a lower-cost MRI scan.

Most important of all, Medicare's list of 10,000 does not give doctors any reward for keeping patients healthy. The reward for keeping a diabetic out of the emergency room? Zero. How about keeping a patient out of the hospital? Zilch. What about avoiding an amputation? Nada.

By contrast, the Medicare Advantage program is the only place in our healthcare system where a doctor who discovers a change in a patient's health status can send that information to an insurer (in this case Medicare) and receive a higher premium for the health plan – reflecting the new expected costs of care.

In this way, MA plans have financial incentives doctors in traditional Medicare do not have. They have an incentive to discover patient problems early and solve them. And since the MA premiums are fixed, the plan makes money by catching problems early and keeping patients away from the emergency room and out of the hospital.

MA doctors are incentivized to keep patients healthy and they have no reason to care whether the way they accomplish that goal involves tasks that are, or are not, on the list of 10,000 [Source: John Goodman and Laurence Kotlikoff, "Obamacare Still Desperately Needs Fixing," The Hill.]

#### **Case study: diabetes**

George Halvorson, the former CEO of Kaiser Permanente, explains it this way:

Medicare Advantage plans have quality goals and processes that are anchored on the medical reality that you can reduce the blindness rate by 60% when blood sugar is controlled for diabetic patients. So, the plans all have blood sugar management goals and their performance in those areas improved under Covid.

Low-income Medicare patients for fee-for-service Medicare have some of the highest amputation rates in the world. Medicare spends billions on amputations. The Medicare Advantage plans all know that 90% of the amputations are caused by foot ulcers.

They know that we can reduce foot ulcers by more than 40% with dry feet and clean socks. They have much lower costs for amputations, because over 90% of the Medicare Advantage special-needs plan patients have clean socks.

George Halvorson, "<u>The Truth about Medicare Advantage</u> <u>Saving Medicare</u>," The HealthCare Blog.

### If all we care about is cost, price controls are 100 times more efficient than Medicare For All.

Bernie Sanders thinks that Medicare For All would reduce the cost of healthcare in the US. If the government were the sole payer for all health care (single payer model), he argues, it could tell doctors and hospitals they will have to accept lower fees — take it or leave it. He likes to point to Canada, which spends less on health care than we do as an example of how this might work.

It is true that Canada uses the power of the purse to limit remuneration to providers. Hospitals, for example, usually operate under global budgets. They have a fixed amount of money to spend – regardless of the need for their services.

One consequence of controlling spending that way, is that the demand for care exceeds the supply for virtually every health care service – everywhere in Canada. As a result, Canada is rationing care by forcing patients to wait. According to the <a href="#">Fraser Institute</a>:

- Canadian specialist physicians report a median waiting time of 27.7 weeks between referral from a general practitioner and receipt of treatment.
- This year's wait time is the longest wait time ever recorded and is 198% longer than in 1993, when it was just 9.3 weeks.
- Canadians can wait 6.6 weeks for a CT scan, 12.9 weeks for an MRI scan, and 5.3 weeks for an ultrasound on average.

[Forcing a woman with breast cancer symptoms to wait 7 months to see an oncologist and another 3 months for an MRI scan is putting her life at risk.]

However, if we don't care about the consequences of spending controls, we don't need Medicare For All with all the bureaucracy that implies. Prices controls are far more efficient:

- Say Medicare has been paying \$15,000 for hip and knee replacements.
- The government could dictate that for all future surgeries, hospitals can charge no more than \$10,000.
- Hospitals would have to accept the lower fee or go out of business

[Sources: John Goodman; Fraser Institute]

Trying to control health care spending with top-down controls would cause patients to lose many amenities they have come to expect.

In today's medical marketplace, hospitals do not compete on price or on quality. They compete on amenities. Unlike doctors' offices – which are often quite spartan – a modern hospital is typically as plush as a top tier hotel. Hospitals offer private rooms with TVs and Internet connections. Some even offer gourmet meals.

Reduce the hospital's revenue and the first thing to disappear would be these amenities.

- Instead of a private room, patients might be forced to share with another patient – something quite common not long ago.
- With more austerity, the TVs and the WIFI might be jettisoned.
- Going further, we might see rooms replaced with wards say 6 to 12 patients on a floor – a scene you can see in old movies.
- In countries south of our border, patients are sometimes required to bring their own pillow and bed linen and even their own food for their hospital stay.

In short, it is possible to have very good medical care with very few amenities. But most Americans wouldn't find that very attractive.

[Source: John Goodman]